

# AHI Group Member Stories

The below are two home care agencies listed on the largest provider of software in the home care industry's website. This software company has over 1,000 home care agencies using its home care agency management software. The software company website features four home care agencies as their "poster board" super successful home care agencies who use their software. Two of the home care agencies are national home care franchises and the other two are AHI Group members.

It is no coincidence, in our opinion, that two out of the four "poster board" home care agencies are nationwide franchises and two of them are AHI Group agencies. Franchises do a good job for the most part of coaching/mentoring their home care agencies as they are invested financially in their future via the recurring revenue their royalty provides. AHI Group Membership Model offers the same benefits of a franchise but without the strings. No territory restrictions and no across the board royalty on everything you bill.

**AHI Group Member Story #1:** Dave Ellenwood came to AHI Group in 2010 to get into the booming senior home care market. With AHI Group behind Dave and his wife every step of the way, Dave was able to increase his new home care agency's revenue 15x over during his first 6 years of being in business. **Dave received the E&Y Entrepreneur of the Year Award in 2016.**



**AHI Group Member Story #2:** Carol Purdu had been an independent caregiver for families for 19 years before she decided to start her own home care agency. Carol joined AHI Group in 2013 and within three years achieved the Five Million Dollars per year in annual revenue watermark and proudly joined our AHI Group Five Million Dollar Club.

